

MEET THE BROKERS



Steve Wagner (Broker Owner and founder for Virtual Properties Realty) has been actively involved in all facets of Real Estate since 1989 which includes; residential, land, commercial, Real Estate instructor and managing broker. Steve and his partner, Karen Burks, began Virtual Properties Realty in 1999 which has consistently grown in size and productivity since its inception.

Every year since 2007 Virtual Properties has earned the prestigious "Pacesetter Award" presented by the Atlanta Business Chronicle for being one of Georgia's fastest growing companies in the state. In 2007, Virtual Properties also received the prestigious "Pinnacle Award" (presented by the Gwinnett Chamber of Commerce) for being the top (#1) managed small business in Gwinnett County. In conjunction with the Pinnacle Award, Steve has also been recognized as the "Business Executive of the Year" for Gwinnett County. Steve is currently listed this year in the Atlanta Business Chronicles "Who's Who" for being one of the top 100 key leaders shaping the Atlanta's housing industry.

Virtual Properties (per the Atlanta GAMLS) also enjoys the highest ranking in almost every Real Estate statistic including the #2 position in the number of buyer side real estate sales made last year in Georgia. Steve is a graduate of the Realtor's Institute and has earned his ABRM, CSP and C-Rep designations. On a more personal note, Steve spends almost every non-business moment raising and nurturing his young son Evan.



Karen Burks is the Qualifying Broker and one of the founders for Virtual Properties Realty. She began her Real Estate career in 1970 as a property manager for a large Commercial Real Estate Firm. In 1989 after years of buying, selling and managing her own Real Estate investments, Karen decided it was time to get her Real Estate license. Since 1989 (together with her son Steve Wagner) Karen has helped hundreds of buyers and sellers buy and sell Real Estate. Prior to Karen and Steve starting Virtual Properties Realty in 1998, Karen worked with Steve Wagner at Re/Max for nearly 10 years. In her spare time Karen enjoys time with her grandchildren and playing tennis.



Angie Mezza-Smith acts as the Managing Broker for Virtual Properties Realty and has been with the company since it was established in 1999. She was a full time Real Estate agent at Virtual Properties for many years before becoming a the managing broker. Angie truly understands the challenges that Real Estate agents face on a daily basis and enjoys helping agents with her expertise. Angie has an Associates Degree as a Legal Assistant, and prior to her career in Real Estate she worked for two Clerks of Court and as a paralegal for the State District Attorney in Northwest FL. In recent years she has been a contributing member of the GAR Forms Committee between 2006 and 2009 and currently serves on the Board of Directors for the Georgia Association of Realtors. In addition to her role as Managing Broker, she acts as the Director and one of the instructors for the Virtual Properties Realty School, as well as an instructor for the Georgia Training Center. Angie brings to her classes her love and understanding of GA license law, GREC Rules and her extreme familiarity with the GAR forms along with her many years of experience helping agents. Her on-going goal is to help agents practice Real Estate armed with more knowledge and self confidence in what they are doing, and to be there for them to offer guidance and support whenever they need help along the way.



Fran Bean came to Virtual Properties Realty in May of 2007 as Assistant Managing Broker. As a Phoenix award recipient she brings with her 16 years of successful Real Estate experience. She has also earned the CRS and ABR designations. She has multifaceted knowledge in many areas of our industry including New Construction, Commercial, Land, Residential and Property Management. She has spent much time as a volunteer for first time buyers through the Gwinnett County Down Payment Assistance Program. Fran also has logged many miles as a Meals on Wheels volunteer. She enjoys helping others and has incorporated that desire into a lifelong career in Real Estate. Fran has lived in many area of the country as part of a military family and spent four years in Italy on the NATO Air Force Base in Aviano near Venice. She worked for the Department of Defense as a Civil Service Communications Specialist and has obtained a working knowledge of the Italian language. Fran brings to Virtual Properties her desire to help others and has played a vital part in it's our continued growth. Due to her strong leadership, visionary organizational and interpersonal skills, Fran has been promoted to Qualifying Broker of Virtual Properties Plus in July of 2008 where she continues to bring new talent to the Virtual Properties organization.